Springwater Sports Heritage

Township Administration Centre

October 3, 2019

7:30-9:30 pm

AT	ΓΕΝ	DEES
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<u>Directors</u> Larry Simpson, Chairperson

Rob Campbell

Barb Maw

*Brenda Quinlan

*Denise Ritchie-McLean

Darrin Robertson

*Deb White

Ex Offico *Don Stoddart, Inductee *Jennifer Coughlin, Council

Recording Secretary Faye Stone

Township Resource TBD

*Regrets

Prep Items	<u>Description/Version</u>	<u>Comment</u>
Minutes	2019,2,11 Board Minutes	Distributed/ Website
Document	2019,2,11 2020 Induction Actions Required	Distributed
Minutes	2019,2,19 Induction Ad Hoc Committee Minutes	Distributed
Email	2018,4,22 Email With 2020 Induction Documents and Forms	Distributed
Minutes	2019,8,30 Finance Meeting With Township Minutes	Distributed
Document	Constitution V2 2018,2,13	Distributed/Website
Document	2019 Budget	Distributed

<u>MEETING NOTE</u>: The meeting was adjourned at 9:43 as the time required to address all agenda items exceed the time allotted. All of the time sensitive agenda items were prioritized to ensure they were meticulously and systematically considered and resolved. The minutes reflect the actions taken.

1. Confirmation of a Quorum and Call to Order

Moved by: Trish Campbell Seconded by: Barb Maw

THAT the meeting of the Springwater Sports Heritage Board of October 3, 2019 has a quorum present and will come to order at 7:35 pm

Carried

2. Opening Remarks

- Larry welcomed everyone
- The meeting focus was stated as
 - Essential Induction related time sensitive decisions
 - Mid-Year Reports
 - A Constitutional Housekeeping Amendment
 - Committee Reports, Approvals and 2019 Objectives Updates
 - o 2020 Budget

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3. Conflict of Interest Disclosure

- The Board was asked to declare if they have any known or potentially perceived "Conflict of Interest" related to this meeting's agenda
- No "Conflict of Interest" was voiced by the Board members

4. 2019,2,11 Board Minutes

4.1. Approval

Moved by: Barb Maw

Seconded by: Darrin Robertson

THAT the Board minutes of February 11, 2019 be approved as distributed

Carried

4.2. Follow-up

4.2.1. Organizational Preferences (Ad Hoc vs Standing)

 At the 2019,2,11 Board Meeting Members were asked to consider/discuss and decide at the next Board Meeting if Active Elite, Succession and Technology Committees are to be moved from an Ad Hoc Committee status to a Standing Committee status

Moved by: **Rob Campbell** S

Seconded by: Barb Maw

THAT Active Elite, Succession and Technology Committees become Standing Committees

Carried

5. Constitutional Housekeeping Amendment (A: 6.d. Mailing Address)

 A SSH Constitutional Housekeeping Amendment to bring up to date SSH's mailing address postal code was put forward for approval

Moved by: Trish Campbell

Seconded by: Barb Maw

THAT the Springwater Sports Heritage Constitution be amended to reflect a housekeeping mailing address postal code change, made by Canada Post, from the previous "LOL 1Y2" to the current "L9X 1A8"

Carried

<u>ACTION</u>: Larry will complete the following three activities

- a. Update the Constitution to reflect the approved amendment and identify it as "<u>Version: 2.1. Board Approved: 2019,10,3"</u>
- b. Forward a copy to Board Members
- c. Update on SSH website

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6. Standing Committees Reports and 2019 Objectives Updates

6.1. MID-YEAR REPORTS

- As it was difficult to establish a June Board Meeting date each Committee Chairperson was asked to submit a Mid-Term Report
- There was a minimal response to the Mid-Year Reports request
- Larry thanked those that provided their Committee's Report
- A discussion on the frequency and timing of Board Meetings
- It was decided that two Board Meetings per year would suffice in most years. These
 dates should be set well in advance. A Board Meeting and AGM could be held the same
 evening.
- It was agreed the 2019 AGM can be held in late January 2020 (see motion at end of minutes re date and location.)
- It was emphasized that most activity will be done at the Standing Committee level.
- Standing Committee meetings will be called at the discretion of the Committee chairs
- Their progress and required approvals will be reported to the Board in an appropriate and timely manner.

6.2. FACILITIES

6.2.1. Chairperson's Report

- Chair Rob Campbell had submitted his written report to Larry and reviewed its contents with Board members as follows
 - Discussed initial vision/concepts with Township January 2019
 - Assembled small committee to review other communities Sports Heritage centres
 - Determined short-list of locations to visit in Summer 2019
 - Canadian Baseball Hall of Fame phone discussion held July 18, 2019 gained information useful for SSH vision
 - Visit Hockey Hall of Fame to visit Fall 2019, initial discussion held July 2019
 - Midland HOF have reached out to them to arrange a visit and discussion
 - Barrie HOF visit TBD
 - Develop initial report for all SSH stakeholders January 2020 SSH Board meeting

6.2.2. Objectives Update

Prepare/Present Vision for Community Hub

- A general and basic "wish-list" criteria re new construction was discussed
- An area; secure enough to house and maintain public entrusted memorabilia
- o AV resources; screens, kiosks, computers; access to high speed internet

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- Personnel sufficient to supervise and secure the area with the ability to update and maintain website and interactive displays
- Rob and his committee intend to visit and review neighboring and/or highly acclaimed Halls of Fame to source ideas and suggestions

Examine Township Admin Centre Storage

- Larry noted that SSH's previous access to lower level storage at the Administration Centre has been reduced each year and is now very limited. The Facilities Committee will investigate temporary alternate areas.
- The Committee will need to develop criteria for accepting and storing memorabilia.

• Expand Committee Membership

 Rob noted that he was pleased to report that this committee consists of two other members B. Adams and D Downey

6.3. FINANCE

6.3.1. Chairperson's Report

6.3.1.1. 2019,8,30 SSH/Township Meeting and Minutes

- Meeting attendees: Jeff Schmidt (former Director of Finance and new Chief Administration Officer), Anita Verstraten (Deputy Treasurer), Barb Maw and Larry
- New Township Director of Finance TBD
- The Finance Committee 2019,8,30 SSH/Township Minutes were reviewed/approved

Moved by: Barb Maw Seconded by: Trish Campbell

THAT the Finance Committee Minutes of 2019,8,30 be approved as distributed

Carried

6.3.1.1.1. Receipts and Payments Approvals/Pathways was reviewed

- Once payments are approved by SSH (following SSH's procedures) request for Township payment will now go to "Township's Accounts Payable email address" to be handled by a Township establish hierarchy of recipients thus avoiding any delays
- Eric Whent (Supervisor of Revenue) will be SSH's contact for day-to-day financial matters

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 Barb is currently having some difficulty obtaining a current trial balance but believes it will be rectified to her expectations and promptly

<u>ACTION</u>: Barb will continue her contact with Township Finance personnel to review and consider procedures re the following areas important and pending activity during the ensuing months

6.3.1.1.2. 2020 Induction Online Ceremony Ticket Possibilities

- Township and SSH will collaborate to arrange the online payment system
- It was stressed that ticket sales will commence sometime during the May/June period and that all required technical upgrades/updates would have to be completed and successfully tested prior to launching the online payment process
- Payment receipts will be required for payees
- A tracking/monitoring system will be necessary and a way to ensure only eliqible purchases are possible
- It is important to capture email addresses to provide updates and have for future use as part of any emailing undertakings
- The Board is aware of the minimal added costs and will be discussed and agreed to as more is known
- Website changes to be made as required

6.3.1.1.3. Legacy Fund

- At the 2019,8,30 Finance meeting Larry shared with the Township that a "Legacy Fund" is a desired component to support SSH
- It was agreed SSH will work with the Township to ensure proper financial procedures and systems are in place as this undertaking evolves

6.3.1.2. Current Financial Statements

• The current Township Trial Balance (<u>APPENDIX A</u>) and SSH Financial Statement (<u>APPENDIX B</u>) were not available (Township trial balance not received) at the meeting but would be prepared and attached to the minutes

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 Larry requested to be informed should there be any difficulties in accomplishing the agreed to procedures and within a reasonable time period as outlined in the Finance Meeting Minutes

<u>ACTION</u>: Barb to follow up with Township personnel and prepare SSH's current Financial Statement as soon as possible (forward Township Trial Balance and Statement to Larry for inclusion in Minutes)

6.3.1.3. 2020 Budget

 Budget prep document received from Township and requested SSH's details by October 4, 2019

<u>ACTION</u>: Barb and Larry will complete the 2020 Budget and share with the Board for their approval and attached to the minutes (<u>APPENDIX C</u>)

Moved by: Barb Maw Seconded by: Darrin Robertson

THAT the SSH 2020 Budget as prepared be approved

Carried

6.3.2. Objectives Updates

- The following items are covered above in 6.3.1
 - Monitor & Report SSH Financial Activity
 - Organize Online Payment
 - Develop Financial Strategies (Legacy Fund)
 - Monitor 2020 Budget

6.4. INDUCTION

6.4.1. Chairperson's Report

6.4.1.1. Approve February 19, 2019 Induction Ad Hoc Minutes

The Ad Hoc Committee Minutes were approved

Moved by: Darrin Robertson Seconded by: Barb Maw

THAT the Induction Ad Hoc Committee minutes of February 19, 2019 be approved as distributed

Carried

6.4.2. Consider/Approve Induction Ad Hoc Committee Recommendations

- Darrin highlighted/reviewed the recommendations from the February 19, 2019
 Ad Hoc Committee minutes
- Considerations/rationales/thoughts/suggestions were shared amongst Board Members

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 The following items were addressed. A brief summary of the Boards considerations are included

Conflict of Interest

 Agree with minor changes and addition of "immediate family" clarification/definition

Team vs Years

Agree with minor changes and the flexibility option of additional years

Documents & Forms

- All revised forms had been distributed to the Board previously for their consideration and approval
- See item 6.4.3 below

Digital Submissions

- Township onside with the option
- Process and supporting infrastructure to be developed
- To be encouraged by not required

SSH Support

 in nomination process was encouraged; assisting public, as requested, in making their nominations

Tickets

- Ticket sales would commence sometime during the May/June period.
 Online purchase option needs to be in place by this time
- It was agreed a physical ticket would not be produced/required
- Ticket price should be held to \$50.00
- Control and tracking to be part of the online process

Ceremony

- Develop and publish Start/Finish Times for Reception, Call to tables,
 Welcoming, Blessing, meal and Induction
- Develop presenter and Inductee speech guidelines

> Venue

See items 6.4.4 and 6.4.5 below

Alumni

- It is the Board's desire to have the Alumni Members attend and be involved where appropriate
- It was suggested that a portion of the Alumni's ticket be subsidized by a sponsor/patron

<u>ACTION</u>: Trish to review Alumni ticket subsidizing concept with Don Stoddart (Inductee Rep) and report findings to the Board

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6.4.3. Updated Documents and Forms Approval

- The following 2020 Induction related documents, previously distributed for review, were considered for Board approval
 - Critical Path
 - 2020 Induction Guidelines
 - 2020 Nominee Assessment Summary
 - 2020 Board Nominee Assessment
 - 2020 Nomination Support Material
 - 2020 Athlete Nomination Form
 - 2020 Builder Nomination Form
 - 2020 Team Nomination Form

Moved by: Darrin Robertson Seconded by: Larry Simpson

THAT the 2020 Induction documents and forms presented be approved and added to the website to launch the 2020 Inductee Nomination

Carried

<u>ACTION</u>: Larry will update/modify the Forms and Documents as approved and a) add to the website and b) email to the Board members

6.4.4. Venue---Snow Valley Ski Club Venue Presentation

- Information gathered during two visits to the Snow Valley Ski Club (Aug. 14
 Trish, Darrin, Larry and Aug 20 Faye, Larry) was presented to the Board and
 discussed
 - Floor Plans
 - A variety of room/table arrangements were viewed and considered
 - Table size and number per table less than previous Inductions
 - Numbers that could be seated were less than Trish and Darrin expected
 - Further examination of potential arrangements and numbers that could be seated should be considered (see 6.4.5 below)
 - Building access
 - Parking area not paved
 - Vehicle access to the upper drop-off is possible but not convenient
 - A small elevator and venue operator is available for handicapped
 - Stair access is external and lengthy. Should not be a problem for most
 - Food
 - Those who have experienced the venue's meals at other events ranked highly

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- The meal and facility costs should be within the ballpark of previous Inductions. Ticket price should be held to previous Inductions (i.e. \$50.00)
- Venue personnel assured SSH that table service would not be a problem.
- Entrance(s)/Reception Area
 - These areas are small and action would be required to mitigate potential difficulties
- Mingle Space & Bar(s)
 - As part of the floor/seating plans these areas will need to be considered
- Washrooms (Regular & Handicap)
 - A handicap washroom is available on the main floor
 - Regular washrooms are appropriate but down one level
- Stage
 - It will be necessary to rent a stage
 - Location/configuration TBD
- o AV
 - A number of TV monitors are on the walls around the room and should complement attendees viewing
 - It should be possible to have different activity being displayed at the same time as the monitors are independent
 - WIFI is available
 - A large screen with overhead projector at east end of the room

6.4.5. Venue/Date Approval

- The desired date and the pros and cons of the two venues (Barrie Country Club & Snow Valley) were discussed
- The following motion was put forward

Moved by: **Darrin Robertson** Seconded by: **Trish Downey**

THAT the Snow Valley Ski Resort be the venue for the 2020 Induction Ceremony

Carried

ACTION: Darrin will:

- Advise Snow Valley and confirm September 25, 2020 as the date as soon as possible.
- Arrange a meeting with Snow Valley to:
 - o reflect on potential room configurations and numbers

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- Complete any necessary details
- Discuss menu and how served (buffet or table service)

6.4.6. Objectives Update

- Prepare & Promote 2020 Nomination
 - Prep material prepared and posted
 - Promotional opportunities to be considered
- Organize Online Payment With Finance
 - Finance has met with Township and in progress
- Prepare Inductee Speech Guidelines
 - o Darrin to prepare
- Remedy Food Service Issues
 - New venue should resolve the problem

6.5. PROMOTION

6.5.1. Chairperson's Report

- The new Brochure developed by Deb was shared with the Board
- Deb unable to attend meeting

6.5.2. Objectives Update

- No update as Deb not at the meeting
 - Develop Promo Clip & Presentations
 - Aid Heritage Committee Community Outreach
 - Develop/Implement SSH Promotional Strategies
 - Meet with Community Sports Organizations

6.6. SPORTS HERITAGE

6.6.1. Chairperson's Report- Trish forwarded her written report to Larry and it was reviewed for the Board

6.6.1.1. Projects

- Corby Adams
 - Trish has scanned a huge amount of material and- shared her results with Corby and Betty
 - There are impressive references to many other sports figures in Springwater within Corby's clippings, articles
 - Trish often forwarded these articles to referenced individual or family
 - This is a good way to promote SSH activities and invite more heritage to be shared
 - She is in process of loading this material onto the website

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Homer Barrett

- Faye noted that Homer's four Scanned Scrapbooks have been added to the website
- Concern was expressed re the size of the files and opening time required for viewing. She will seek assistance re the best file size to be considered for future scanning and saving
- As with Corby, Homer's clippings contained many reference of other sports figures. (how to use a search tool to find these sports figures/events/teams noted within the articles; tagging every article would be onerous and impractical)

Alan Johnston Video

 Video completed an a meeting to review the video with Alan is pending <u>ACTION</u>: Larry will follow up

• School Sports Heritage

Still need to find a champion to undertake this valuable resource

• Pat Crowe and Orr Lake Harness Racing

Mike Patchell is exploring

6.6.2. Objectives Update

- Promote Heritage Endeavors Thru Associations
- Increase Website Heritage Content
 - Trish has undertaken a project involving the Lady's ball team "Comets" and hopes to have that prepared in the near future.

Capture & Display Corby's & Others Material

- Trish noted that she wishes to continue with Corby's material and upload to the website
- Conceive Community Hub Displays

7. Ex Offico Members

7.1. INDUCTEE REPRESENTATIVE

7.1.1. Chairperson's Report

Don unable to attend the meeting

7.1.2. Objectives Update

- No update as Don unable to attend the meeting
 - Cultivate Alumni Membership
 - Implement Communication Strategy

7.2. COUNCIL REPRESENTATIVE

7.2.1. Council Representative's Report

Jennifer unable to attend meeting

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7.2.2. 2019 and 2020 Summer Jobs Program

- SSH missed out on the 2019 program
- SSH would like to apply for assistance if the program is offered again.

ACTION: Larry to follow up with Jennifer

8. Ad Hoc Committees Reports

8.1. ACTIVE ELITE

8.1.1. Chairperson's Report

- Brenda unable to attend the meeting
- Brenda added Matt Garwood to Active Elite

8.1.2. Objectives Update

- No update as Brenda unable to attend
 - Increase Active Elite Members
 - Update Profiles & Activity Chronicles
 - Transfer Retirees to Accomplished
 - Expand Committee Membership

8.2. SUCCESSION

8.2.1. Chairperson's Report

Current three year succession plan

2019 Three Year Succession Plan								
(as of Oct 3, 2019)								
2019, 2020, 2021	2019, 2020	2019						
Rob Campbell	TBD	Larry Simpson						
Trish Campbell	Darrin Robertson	Denise Ritchie McLean						
Barb Maw	Deb White	Brenda Quinlan						

ACTION: Larry and Trish will meet soon to prepare for 2020 changes

• Board Members are encourage, once again, to expand their Committees and put forward any names that may be interested in a Director's position

8.3. TECHNOLOGY

<u>NOTE</u>: As the Board Meeting was beyond the time established this item was not addressed. The following information is provided to bring the Board up-to-date on the Technology Committee's activity

8.3.1. Chairperson Report

See below

8.3.2. Promotional Video(s)

 Larry met with 2018 Induction videographer to commence the development of one or more SSH promotional videos

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8.3.3. 2020 Induction Support

- Technology Committee to support
 - Website Promotion
 - Online Payment
 - Ticket receipts
 - Digital Nominations
 - Emailing Lists
 - o Ceremony AV
 - Seating Coordination
 - Capture Ceremony photos and videos

8.3.4. Emailing Software/Strategy

- SSH should be developing a range of emailing strategies to be used by SSH and its Committee
- Need to identify potential groups/lists
- Determine which emailing software would best serve SSH

8.3.5. Define Memorabilia

 While working through the multimedia projects and related website development it became evident that "Memorabilia" could suggest a range of items

<u>ACTION</u>: Larry will work with Board members to establish a criterion

8.3.6. Website Usage

• See <u>APPENDIX D</u>

8.3.7. Kiosk(s)

- Would like to set up a person/group to administer
- Need to review and update current files being used
- Investigate expansion of number of Kiosk

8.3.8. Objectives Update

- Suggest Potential Apps For Community Hub
 - Work with Facilities Committee
- Review Training requirements
 - Waiting to identify those who will access
- Critique website design/ functionality
 - A future undertaking
 - Establish a focus group
- Provide Board & Committee Support
 - Ongoing and prepared to accommodate requests

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9. Next Meeting

- Discussion around the value of combining a Board Meeting and AGM took place
- It was agreed the 2019 Annual General Meeting and a Board Meeting will be scheduled for the same evening at the end of January. All present stated they would make themselves available.
- Larry will check with Don Stoddart re his availability and Township's room schedule to select a date

Post Meeting Note: As all party's agreed the minutes reflect approval of January 21, 2020

Moved by: Trish Campbell Seconded by: Barb Maw

THAT the next Springwater Sports Heritage Board Meeting and the 2019 Annual General Meeting will be on January 21, 2020.

Carried

10. Adjournment

Moved by: **Rob Campbell** Seconded by: **Barb Maw**

THAT the Springwater Sports Heritage Board Meeting of October 3, 2019 adjourns at 9:43 p.m.

Carried

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APPENDIX A

Ranges: Date: Account:	From: 2019-01-0 1-550-031	I 421110	To: 2019-09-30 1-550-111-727600	1	Subtotal By: Sorted By:	: No Subtotals Fund	Include:	Posting		
Account:	1-550-031	-481126		Descriptio	on: Donations - Sport	s Heritage		Beginning Bala	ince:	\$0.00
Trx Date	Jrni No.	Orig. Audit Trail	Distribution Reference		Orig. Master Number	Orig. Master Name	Postin	g No.	Debit	Credit
2019-05-01 2019-06-11	301,059 303,258	CRREC00013447 CRREC00013613	Don Duffey Elmvale & District Maple Syrup		383543 385382	May 1, 2019 Cash Transaction June 11, 2019 Cheque Paym	ents	6946 9114		\$50.00 \$500.00
						Net Change	Ending Bal			
Accou	nt: 1-550-0	31-481126			Totals:	-\$550.00	-\$55	50.00	\$0.00	\$550.00
Account:	1-550-111	-532201		Descriptio	on: Materials & Suppl	ies - Sports Heritage		Beginning Bala	ance:	\$0.00
Trx Date	Jrni No.	Orig. Audit Trail	Distribution Reference		Orig. Master Number	Orig. Master Name	Postin	g No.	Debit	Credit
2019-09-17	307,886	PMTRX00002037	Purchases		34594	Georgian Copy & Printers Inc	i. 1	13827	\$79.37	
						Net Change	Ending Bal	ance		
Accou	nt: 1-550-1	11-532201			Totals:	\$79.37	\$7	79.37	\$79.37	\$0.00
Account:	1-550-111	50-111-532282		Description: Maintenance - Website - Sports Heritage				Beginning Balance:		
Trx Date	Jrni No.	Orig. Audit Trail	Distribution Reference		Orig. Master Number	Orig. Master Name	Postin	g No.	Debit	Credit
2019-02-28 2019-04-01 2019-08-19	297,823 299,300 306,656	PMTRX00001894 PMTRX00001922 PMTRX00002020	Purchases Purchases Purchases		HOB1075 HOB1089 HOB1160	Heart of Business Heart of Business Heart of Business	1	3857 5242 12671	\$1,765.48 \$228.88 \$1,705.50	
					Totalo	Net Change	Ending Bal			
Accou	nt: 1-550-1				Totals:	\$3,699.86	\$3,69	99.86	\$3,699.86	\$0.00
Account:	1-550-111	-532380		Descriptio	on: Memberships - St	SH		Beginning Bala	ance:	\$0.00
Trx Date	Jrni No.	Orig. Audit Trail	Distribution Reference		Orig. Master Number	Orig. Master Name	Postin	g No.	Debit	Credit
2019-01-22	296,007	PMTRX00001874	Purchases		JAN2019	Canadian Association for Spo	ort Heritage	2239	\$50.00	
						Net Change	Ending Bal	ance		
Accou	nt: 1-550-1	11-532380			Totals:	\$50.00	\$5	50.00	\$50.00	\$0.00
				Accounts	Beginning Balanc	e Net Change	Ending Bala	nnce	Debit	Credit
			Grand Totals:	4	\$0.0	0 \$3,279.23	\$3,27	9.23	\$3,829.23	\$550.00

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APPENDIX B

		<u> </u>				
	2019 FINAN	CIAL STATEM	IENT			
	Springwate	r Sports Herit	tage			
	as of Sept	ember 30, 20	19			
	INCOME	EXPENSE	TAX RTN	AR/AP	NET	BUDGET
BOARD						
Sundry						
CASH 2019 Membership		50.00				
TOTAL	0.00	50.00	0.00	0.00	-50.00	-600
FACILITIES						
Displays						
TOTAL	0.00	0.00	0.00	0.00	0.00	-5,000
FINANCE						
Revenue						
Private Donation (DD)	50.00					
Elmvale Maple Syrup Festival	500.00					
TOTAL	550.00	0.00	0.00	0.00	550.00	3,000
HERITAGE						
Expense						
TOTAL	0.00	0.00	0.00	0.00	0.00	-300
INDUCTION						
Expense						
TOTAL	0.00	0.00	0.00	0.00	0.00	-500
PROMOTION						
Expense						
Georgian Copy and Printers Inc#	34594	88.14	8.77			
TOTAL	0.00	88.14	8.77	0.00	-79.37	-900
WEBSITE/KIOSK						
Expense						
Heart of Business HOB1075 2019,	2,15	1,960.49	195.01			
Heart of Business HOB1089 2019,	3,20	254.16	25.28			
Heart of Business HOB1160 2019,	7,23	1,893.88	188.38			
TOTAL	0.00	4,108.53	408.67	0.00	-3,699.86	-5,000
GRAND TOTALS	550.00	4,246.67	417.44	0.00	-3,279.23	-9,300
	Townshi	p Statement	as of Febru	uary 4, 2019	-3,279.23	
				Reconcile	0.00	
	YEAR	GAIN/LOSS		RESERVE		
	2018	6,088.31		22,981.27		
	2019	-3,279.23		19,702.04		

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APPENDIX C

				2020 E	BUDGET					
			SPRI	NGWATER:	SPORTS HE	RITAGE				
				Octobe	er 3, 2019					
		Board	Active Elite	Facilities /Awards	Finance	Heritage	Induction	Promotion	Web/Kiosk	TOTALS
Revenue										
	TV/Kiosk Ads				3,000					3,000
	Patrons						10,000			10,000
	Ticket Sales						10,500			10,500
Total Revenue		0		0	3,000	0	20,500	0		23,500
Expense										
	Displays			4,000						4,000
	Web/Kiosk								3,000	3,000
	Venue						12,000			12,000
	Printing	100					800	200		1,100
	Awards						1,000			1,000
	Banners						1,200			1,200
	Video					500	1,000	500		2,000
	Sundry	500					500			1,000
Total Expense		600		4,000	0	500	16,500	700	3,000	25,300
2018 Net		-600		-4,000	3,000	-500	4,000	-700	-3,000	-1,800
			Reserve			Budget	Balance			
			2017			244861	16,892.96			
			2018				16,428.96			
			2019			-9,300	7,128.96			
			2020			-1,800	5,328.96			

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APPENDIX D

	ANNUAL WEBSITE ACTIVITY & COMPARISION											
Year	Unique visitors		Number of Visits	NV /D	% Yr/Yr	% 2015	Pages	Pages /Day	Hits	Hits /Day	Bandwidth GB	
2015	3,796	10	6,430	18	n/a	n/a	44,597	122	239,562	656	5.18	
2016	4,416	12	8,246	23	28	28	126,938	348	584,932	1,603	30.42	
2017	7,558	21	15,368	42	86	139	87,784	241	303,671	832	18.54	
2018	10,841	30	27,212	75	77	323	130,005	356	393,728	1,079	29.84	
2019 Sep.	7,886	22	18,202	50	-33	121	72,689	199	630,418	1,727	36.47	

Unique Visitors: annual initial visits per day

UV /Day: annual initial visitors/365

Number of Visits: total annual initial visit & revisits per day

NV /D: total annual initial visit & revisits per day/365

% Yr/Yr: percentage increase year over year% 2015: percentage increase from 2015

Pages: annual number different pages visited

Pages /Day:annual number different pages visited/365

Hits: annual different actions visitors engaged in

Hits /Day: annual different actions visitors engaged in/365